Chancellor Gabriel L.I. Bevilacqua has told the House Majority Policy Committee in Harrisburg that the Association opposes any effort to create a sales tax of any kind on legal services.

In written testimony, Bevilacqua tagged the proposed tax a “misery tax” and said it would fall most heavily on consumers and small businesses. The Chancellor said such a tax would also impose “an unfair burden on the justice system.” His complete testimony follows:

On behalf of the Philadelphia Bar Association and its 13,000 members, thank you for allowing me the opportunity to submit this written testimony to the House Majority Policy Committee regarding the expansion of the Commonwealth’s sales tax, in particular, how it relates to all professional services.

The Philadelphia Bar Association opposes any legislation to impose a sales tax on legal services.

Legal services sales tax is not sound tax policy

Although the Philadelphia Bar Association is keenly aware of the budget crisis facing our Commonwealth and the need to reform our current property tax system, the Association is firmly opposed to imposing a new tax on legal services.

It is important to recognize that legal services are not a luxury, but a necessity. Legal services are essential to individuals and businesses in resolving disputes, protecting their rights, and ensuring the fair administration of justice. The proposed sales tax would disproportionately affect individuals and businesses who rely on legal services to resolve disputes and protect their interests.

The Chancellor also noted that the proposed tax would impose an unfair burden on the justice system. Legal services are already subsidized to some extent through the Legal Services Corporation and other programs. The proposed sales tax would further burden individuals and businesses who need legal services.

The Chancellor concluded his testimony by expressing the Association’s strong opposition to the proposed sales tax on legal services. The Association believes that any tax policy should be fair, equitable, and consistent with the goals of promoting economic growth and ensuring access to justice for all.

Proposed Tax on Legal Services Opposed

Chancellor Gabriel L.I. Bevilacqua has told the House Majority Policy Committee in Harrisburg that the Association opposes any effort to create a sales tax of any kind on legal services.

In written testimony, Bevilacqua tagged the proposed tax a “misery tax” and said it would fall most heavily on consumers and small businesses. The Chancellor said such a tax would also impose “an unfair burden on the justice system.” His complete testimony follows:

On behalf of the Philadelphia Bar Association and its 15,000 members, thank you for allowing me the opportunity to submit this written testimony to the House Majority Policy Committee regarding the expansion of the Commonwealth’s sales tax, in particular, how it relates to all professional services. The Philadelphia Bar Association opposes any legislation to impose a sales tax on legal services.

Legal services sales tax is not sound tax policy

Although the Philadelphia Bar Association is keenly aware of the budget crisis facing our Commonwealth and the need to reform our current property tax system, the Association is firmly opposed to imposing a new tax on legal services.

It is important to recognize that legal services are not a luxury, but a necessity. Legal services are essential to individuals and businesses in resolving disputes, protecting their rights, and ensuring the fair administration of justice. The proposed sales tax would disproportionately affect individuals and businesses who rely on legal services to resolve disputes and protect their interests.

The Chancellor also noted that the proposed tax would impose an unfair burden on the justice system. Legal services are already subsidized to some extent through the Legal Services Corporation and other programs. The proposed sales tax would further burden individuals and businesses who need legal services.

The Chancellor concluded his testimony by expressing the Association’s strong opposition to the proposed sales tax on legal services. The Association believes that any tax policy should be fair, equitable, and consistent with the goals of promoting economic growth and ensuring access to justice for all.

CBS 3 Anchors to Address YLD

Larry Mendte and Alycia Lane, anchors of CBS 3 Eyewitness News at 6 and 11 p.m., will be the guest speakers at the Young Lawyers Division Annual Meeting on Monday, March 8. Kim R. Jossam, chair of the YLD, will also address the meeting, outlining her plans for 2004. The YLD will also present three awards: the F. Sean Peretta Service Award, the Craig M. Perry Community Service Award and the YLD Vision Award. The event begins at noon at The Westin Philadelphia, 99 S. 17th St. Tickets are $35 and can be ordered online at www.philadelphiabar.org.

Mendte and Lane will discuss "Celebrity Showtrials: An Inside Glimpse from the Television Media." Mendte, a “hometown guy” whose first job in the news business was delivering the Evening Bulletin as a boy, takes special pleasure in the fact that, as an adult, he is still delivering the evening news in Philadelphia. Mendte has earned 16 regional Emmy Awards since returning to the Delaware Valley, three of which were in the “Best Anchor” category.

Before joining CBS 3 in July 2003, Mendte was evening news anchor for WCAU-TV, the NBC station in Philadelphia. He returned to Philadelphia in 1997 to anchor at NBC10. Previously, he co-hosted “Access Hollywood,” the daily half-hour entertainment news magazine produced by NBC in Los Angeles, and was weekend anchor and investigative reporter at Chicago’s WBBM-TV. While at WBBM, Mendte earned a record 27 Emmy Awards and was twice named “Best Reporter” in Illinois by the Associated Press. Prior to WBBM, Mendte was a main anchor for KFMB-TV in San Diego and a weekend anchor at WABC-TV in New York.

Raised in Lansdowne, Delaware County, Mendte graduated from Monsignor Bonner High School and West Chester University where he received his Bachelor of Arts degree in Communications. Mendte and his wife, Fox 29 anchor Dawn Stensland, live in Philadelphia with his son and daughter.

Lane joined CBS 5 in September 2002. As a legal affairs reporter, she covered economic, financial, and political news stories affecting the region. Before joining CBS 5, Lane was a reporter at WCAU-TV, the NBC station in Philadelphia. She covered local news stories and featured long-form investigative reports. Lane earned her Bachelor of Science degree in Political Science from Temple University and her Juris Doctor degree from the University of Pennsylvania Law School.

CBS 5 Anchors to Address YLD

Larry Mendte and Alycia Lane, anchors of CBS 3 Eyewitness News at 6 and 11 p.m., will be the guest speakers at the Young Lawyers Division Annual Meeting on Monday, March 8. Kim R. Jossam, chair of the YLD, will also address the meeting, outlining her plans for 2004. The YLD will also present three awards: the F. Sean Peretta Service Award, the Craig M. Perry Community Service Award and the YLD Vision Award. The event begins at noon at The Westin Philadelphia, 99 S. 17th St. Tickets are $35 and can be ordered online at www.philadelphiabar.org.
BMW of North America is proud to announce that Otto’s BMW is the only BMW Center in the area to receive the prestigious BMW Quality Trophy. It’s an important symbol that a BMW Center has successfully passed one of the most thorough certification processes in the industry. For everyone at Otto’s BMW, it meant many hard months of working together for more efficiency and better internal communications. One of the results is a higher set of customer satisfaction standards, so that your experience within Otto’s BMW will be as smooth as your drive out. Come into our BMW QMS Center today and take us for a spin.

Otto’s BMW Rt 202 West Chester PA
610-399-6800  www.ottosbmw.com
Show Support Through Worthwhile Causes

by Gabriel L.I. Bevilacqua

Cancer. Diabetes. Severely ill children. These very words seem to prompt instant anxiety if not outright fear and dread. All of us have been touched in one way or another by these types of diseases and misfortunes. In fact, in 2000 the National Cancer Institute estimated that there were 10 million Americans with a history of cancer. Some were cancer-free while others still shivered evidence of the disease and were undergoing treatment. These are people – that we know – our colleagues, friends, neighbors, family members, or ourselves.

Our Philadelphia legal community has been hit hard by cancer. Every one of us can name someone who is battling cancer or who may have been lost to this terrible disease. Increasingly though, we can also cite active, loving, healthy cancer survivors in our midst. Along with everyone else who battles disease and adversity these people give us hope and strength.

On July 11, the Philadelphia Bar Association will field a team in the American Cancer Society Bike-a-Thon pedaling its way from here to Atlantic City. The event’s goal this year is to raise $1 million for the Cancer Society. While this is hardly the first year that Philadelphia lawyers have participated in this event (many local law firms, including my firm, Saul Ewing LLP, annually field teams) it is the first time that we will sponsor an official Philadelphia Bar Association team. Furthermore, all of the individual law firm teams entered will be part of the Philadelphia Bar Association effort.

You will be given the opportunity to sign up for the Bike-a-Thon just as we invite you to participate in so many other worthwhile endeavors that help our colleagues and friends. Such activities are hardly innovations for the Philadelphia Bar Association. This year on May 16 we will sponsor the 25th Anniversary Philadelphia Bar Association 5K Run/Walk benefitting the American Diabetes Association and the Support Center for Child Advocates. Having charted the way for similar fund-raisers, this pioneering event remains very popular and has raised hundreds of thousands of dollars over the years. Since it marks a milestone anniversary, this year’s Run/Walk will be very special. Also, for several years now we have also been supporting Variety Club’s annual Old Newsboys’ Day with individual law firms and legal departments competing to maximize their participation in this fund-raising effort that supports services to special-needs children throughout the Delaware Valley. When you buy the “Happiness Edition” of The Philadelphia Inquirer from one of our lawyers, you are contributing to this cause.

And of course we continue to lend a hand to efforts that help lawyers grappling with addiction and other problems through the statewide Lawyers Conferences for Lawyers and our own Lawyers and Judges Assistance Committee. This year we are making a special effort to increase our assistance in this area.

Illness is personal. The pain that it inflicts is deep and real. The hurt that family members, friends, colleagues and neighbors feel demands our personal involvement. There are many reasons for us to become involved: it’s the right thing to do; we can make a real difference in the lives of others; and we can offer hope and encouragement when it is desperately needed.

There are many reasons for us to become involved: it’s the right thing to do; we can make a real difference in the lives of others; and we can offer hope and encouragement when it is desperately needed. But I think Ralph Waldo Emerson gave one of the best reasons to become involved when he said that “It is one of the most beautiful compensations of life, that no person can sincerely try to help another without helping himself.” Do it for others. Then, be strengthened by your good deeds and renew your resolve to continue to help.

Gabriel L.I. Bevilacqua, a partner at Saul Ewing LLP, is the Chancellor of the Philadelphia Bar Association. His e-mail address is chancellor@philabar.org.

Nominees Sought for Scalia Award

by Jeff Lyons

Nominations are now being accepted for the Association’s inaugural Justice Antonin Scalia Award for Professional Excellence. The award will be presented by Justice Scalia at the Association’s inaugural Meeting and Luncheon – to be presented by Justice Scalia at the

There are many reasons for us to become involved: it’s the right thing to do; we can make a real difference in the lives of others; and we can offer hope and encouragement when it is desperately needed.

Clariﬁcation

An article in the February 2004 edition of the Philadelphia Bar Reporter (“Insight, Hope From Breast Cancer Survivors”) unintentionally omitted part of a quote from Lynn A. Marks, in which Marks explains that, upon discovering a lump in her breast, she immediately sought medical attention at the doctor’s office the next morning. The Bar Reporter regrets the error.

Tell Us What You Think!

The Philadelphia Bar Reporter welcomes letters to the editors for publication. Letters should be typed. There is no word limit, but editors reserve the right to condense for clarity, style and space considerations. Letters must be signed to verify authorship, but names will be withheld upon request. Letters may be mailed, faxed or e-mailed to: Jeff Lyons, Managing Editor, Philadelphia Bar Reporter, Philadelphia Bar Association, 1101 Market St., 11th floor, Philadelphia, PA 19107-2911. Phone: (215) 238-6300. Fax: (215) 238-6367. E-mail: reporter@philabar.org

Visit the Philadelphia Bar on the Web at www.philadelphiabar.org • Look for Bar Reporter Online e-newsbrief every Monday morning

State Civil Committee

Experts Explain Workings of High-Tech Courtroom

by Kathleen D. Wilkinson

The First Judicial District has combined historic architecture and leading-edge technology to create a courtroom worthy of 21st century proceedings. The State Civil Committee met in City Hall Courtroom 625 on Feb. 4 and got a first-hand look at the capabilities of this “high-tech” courtroom.

Philadelphians have been in use since last June.

“The first trial in this room was estimated to take seven days, but thanks to the technology involved, it lasted just four,” he recalled.

Integrated into the courtroom is a network of cables connecting computers, digital recording equipment, voice-activated cameras, plasma screen monitors and computer monitors. With added efficiencies through technology, the courtroom truly provides a tangible value to attorneys, litigants, the court, and the process, Judge Fitzgerald said. Common Pleas Court President Judge Frederica A. Massiah-Jackson and Civil Division Supervising Judge William J. Mann符合 also spoke to Committee members.

Daniel Bupp, courtroom technology specialist for the Court of Common Pleas, provided an informative demonstration and discussed the procedures for requesting use of the courtroom for trial.

Richard K. Herrmann, a partner with Blank Rome LLP and a frequent lecturer on courtroom technology, discussed the technology of the future.

Using an example of an actual case involving a brain injury, Herrmann took the audience on a journey through the possibilities of using virtual reality, holograms, and immersion of a juror into a three-dimensional environment that allows them to visually experience the case facts in a digitally recreated scene. These types of technologies are prevalent in computer games, amusement parks and the entertainment field.

Lee Diamondstein, an account director with Animation Technologies, was the final speaker and showed examples of animation and other technology.

SCALIA AWARD

continued from page 3

ations should be mailed to Justice Antonin Scalia Award for Professional Excellence, c/o Elaine Lippe, Philadelphia Bar Association, 1101 Market St., 11th floor, Philadelphia, Pa. 19107.

Joseph V. Del Raso and William M. Jansen are co-chairs of the Scalia Award Committee.

For a limited time, tickets for the April Quarterly Meeting and Luncheon will be available only to Bar Association members and their guests. A more general sale will be available later for the event, which will be held in the Grand Ballroom of the Park Hyatt Philadelphia at the Bellevue, Broad and Walnut streets. Tickets are $50 and can be ordered at www.philadelphiabar.org.

Justice Scalia, a Trenton, N.J., native, is a graduate of Georgetown University (summa cum laude in 1957) and the University of Fribourg in Switzerland. He received his LL.B. from Harvard Law School and was a Sheldon Fellow of Harvard University from 1960 to 1963. He served as an editor of the Harvard Law Review. Justice Scalia was in private practice in Cleveland from 1961 to 1967. He left private practice in 1967 to become a Professor of Law at the University of Virginia from 1967 to 1971.


Justice Scalia was appointed to the U.S. Circuit Court of Appeals in Washington, D.C., by President Ronald Reagan in 1982. When Chief Justice Warren Burger announced his retirement in 1986, President Reagan quickly named Justice William Rehnquist as Burger’s successor and appointed Justice Scalia to succeed Rehnquist. Confirmed unanimously by the Senate, Justice Scalia became the first Italian-American to sit on the Supreme Court on Sept. 26, 1986.

Justice Scalia is married and has nine children.

Philadelphia Bar Association April Quarterly Meeting and Luncheon

Thursday, April 29 at Noon at the Park Hyatt Philadelphia at the Bellevue, Broad and Walnut Streets

• Featuring U.S. Supreme Court Justice Antonin Scalia’s address to the Bar membership

• Presentation of the inaugural Justice Antonin Scalia Award for Professional Excellence

Please make _____ reservations for the Philadelphia Bar Association’s Quarterly Meeting and Luncheon. Tickets are $50 for members and $55 for non-members. Checks should be made payable to the Philadelphia Bar Association.

Name: ____________________________

Firm/Employer: __________________

Address: ____________________________________________

Phone: ___________  Fax: ____________________

E-Mail: ____________________________

Return to: Quarterly Meeting Philadelphia Bar Association 1101 Market St., 11th fl. Philadelphia, Pa. 19107-2911

Credit Card Holder: ____________________________

Visa ___  MasterCard ___  American Express ___

Card number: ____________________________

Expiration date: ____________________________

Signature: ____________________________

Credit card payments should be faxed to Bar Headquarters at (215) 238-1267.
Jay Zimmerman, Chairman, Bingham McCutchen LLP

For more than a century, Fleet has been providing financial solutions and flexible financing to Bingham McCutchen LLP, an 800-attorney law firm. In that time, they’ve grown from a local firm to a national powerhouse. Most recently, we helped them complete a merger in California, providing sophisticated cash management solutions to accelerate cash flow and improve information reporting.

MORE BUSINESSES TURN TO FLEET

Your right brain says you’re running a law firm.
Your left brain says you’re running a marathon.

In today’s economy, you need ideas that’ll help fuel your growth. We can help. Whether it’s cash management, financing or escrow management tools, you’ll find that we have solutions that can help drive your success. And that we are the expert ally you need to be a better resource to your employees and your clients. Today and tomorrow. To learn more, call one of the Professional Services Group specialists listed below today: Fleet Business Financial Services

Fleet is a registered mark of FleetBoston Financial Corporation. © 2004 FleetBoston Financial Corporation. All rights reserved. Member FDIC.
WHO DO YOU HAVE TO KNOW TO GET ONE?
US.

OTTO'S MINI
1275 Wilmington Pike
West Chester, PA 19382
610-399-8060
888-269-MINI
www.ottosmini.com

MINIUSA.COM
Public Interest Section

First Higginbotham Fellowship Awarded to Center for Civil Rights

by Lawrence S. Felzer

The Public Interest Section’s first Higginbotham Summer Fellowship for a summer law student has been awarded to the Center for Lesbian and Gay Civil Rights. The $4,000 fellowship is to be awarded annually in memory of the late Judge A. Leon Higginbotham Jr. and the section raised the funds necessary to establish the fellowship.

Judge Higginbotham was a person “committed to equal justice on and off the bench” commented Joseph A. Sullivan, co-chair of the Delivery of Legal Services Committee. The Philadelphia Bar Association and Public Interest Section already honors Judge Higginbotham’s memory by holding an annual Higginbotham Memorial Lecture at the second quarterly Bar Association luncheon each year.

“The (Higginbotham) Summer fellowship is a natural extension” of the annual lecture, Sullivan said. The goal of establishing the Higginbotham Summer Fellowship program is to extend Bar Association recognition of Judge Higginbotham.

Marsha Levick, former chair of the Public Interest Section, said the fellowship is another way to “reflect and carry on his values...the issues public interest agencies do are issues he was committed to and this was a fitting way to honor his life and legacy. Law students awarded the fellowship will hopefully do work to continue his legacy.”

Funds were raised for the Higginbotham Summer Fellowship program through the annual Public Interest Section reception. The former annual section dinner was shifted to an annual cocktail reception two years ago. Part of the price of admission to the cocktail reception goes toward funding the fellowship. The Public Interest Section “wanted to raise funds in a manner that did not compete with the ongoing fundraising efforts of, and funding sources for, Philadelphia’s public interest law centers,” said Sullivan.

The first Higginbotham Summer Fellowship was awarded in the amount of $4,000, which is comparable to other summer law student fellowships and stipends in public interest law.

All public interest agencies that deliver direct or impact legal services awarded the fellowship will hopefully do work to continue his legacy.”

How to help
To contribute to the Higginbotham Fellowship, please send your tax-deductible donation to Philadelphia Bar Foundation, 1101 Market St., 11th Floor, Philadelphia, Pa. 19107. Please write “Higginbotham Fellowship” in the memo section of your check.

Marsha Levick, former chair of the Public Interest Section, said the fellowship is another way to “reflect and carry on his values...the issues public interest agencies do are issues he was committed to and this was a fitting way to honor his life and legacy. Law students awarded the fellowship will hopefully do work to continue his legacy.”

Funds were raised for the Higginbotham Summer Fellowship program through the annual Public Interest Section reception. The former annual section dinner was shifted to an annual cocktail reception two years ago. Part of the price of admission to the cocktail reception goes toward funding the fellowship. The Public Interest Section “wanted to raise funds in a manner that did not compete with the ongoing fundraising efforts of, and funding sources for, Philadelphia’s public interest law centers,” said Sullivan.

The first Higginbotham Summer Fellowship was awarded in the amount of $4,000, which is comparable to other summer law student fellowships and stipends in public interest law.

All public interest agencies that deliver direct or impact legal services...continued on page 14

International Law Reception

International Law Committee member Joanne M. Fumagalli (left) meets with Ivy Tan, a University of Pennsylvania Law School L.L.M. student from Singapore, at the Committee’s Feb. 10 reception for International L.L.M. students at the offices of Pepper Hamilton LLP.
Student Nominees Sought for Ginsburg Essay Contest

Full- and part-time law students in their second or third year are invited to enter the Philadelphia Bar Association’s Justice Ruth Bader Ginsburg Pursuit of Justice Legal Writing Competition.

The award, which will be presented at the Bar Association June Quarterly Meeting and Luncheon on June 24, recognizes excellence in legal analysis and writing skills in a student enrolled in a Philadelphia-area law school. Essays will focus on any topic relating to rights, privileges and responsibilities under federal law.

The competition is open to full- and part-time law students in their second or third year of study during the 2003-04 academic year at one of the following five schools: University of Pennsylvania School of Law, Rutgers School of Law-Camden, Temple University James E. Beasley School of Law, Villanova University School of Law, and Widener University School of Law. (Delaware Campus). Submissions may not have been published previously, although they may have been prepared in connection with a law school course and must not have been submitted for any other competition during the time they are under consideration for the competition.

Diane Edelman, assistant dean for legal writing at Villanova University School of Law, and Kathleen D. Wilkinson, a partner with Wilson, Elser, Moskowitz, Edelman & Dicker LLP, are co-chairs of the competition.

In addition to having his or her essay published in The Philadelphia Lawyer magazine and on the Bar Association’s Web site, a cash prize of $2,500 will be awarded.

A committee of attorneys, professors and judges will evaluate the submissions, considering the following criteria:

- Originality and importance of topic
- Thoroughness of research and depth of analysis
- Organization of analysis, writing style, form, quality and placement of citations; and adherence to the rules of the competition.

“Diane Edelman and I were delighted to be appointed by Chancellor Bvivacqua to serve again as chairs of this prestigious award,” said Wilkinson.

“Last year, Justice Ginsburg was present and their guests and $115 for nonmembers. For more information, please visit www.philadelphiabar.org. Another way to volunteer is to spend a few hours providing legal advice for LegalLine P.M. or Law Fair. LegalLine P.M. is a service where volunteers give free legal advice over the telephone and, upon request, make referrals to attorneys who participate in the Bar Association’s Lawyer Referral and Information Service. The program is conducted on the third Wednesday of each month, from 5 to 8 p.m., at the headquarters of the Philadelphia Bar Association. For more information on LegalLine P.M., contact Harper J. Dieminmerk, harper@harper-langgroup.com, Scott A. Mayer, mayer@blanklome.com, or Damon K. Roberts, droberts@phillyviewforum.com. Law Fair, held during Law Week each year, allows volunteer lawyers to provide free legal advice and information to shoppers at the Gallery at Market East on Market Street. The Law Fair will be held on Wednesday, May 5 during lunchtime. For more information about Law Fair, contact Michael B. Hayes at mhayes@mmwr.com or Natalie Klyashtotny at nataleke@geirg-locks.com.

If you prefer to help grade school students, this spring, you can volunteer to be a judge of the Michael K. Smith Oratorical Contest. Students prepare and deliver five-minute speeches, similar to appellate arguments, advocating a position on a topical law-related issue. This year’s issue will involve Brown v. Board of Education. For more information on the contest, contact Nicole Gerson, nicolegerson@aol.com, or Eileen P. Huff, ehuaff@postchell.com.

If you want to involve the family, the YLD offers community outreach programs typically held on weekends. The YLD Community Outreach Committee plans, coordinates and carries out volunteer service projects for charitable organizations in the Philadelphia area. For information on upcoming events, contact Regina M. Foley, riley@elivins.com, Michael R. Hayes or Kimberley K. Huere, kheuer@mosganeelww.com. The YLD offers many opportunities to volunteer. With all the various programs the YLD offers, there is sure to be one to fit your schedule.

For information on upcoming events, contact Regina M. Foley, riley@elivins.com, Michael R. Hayes or Kimberley K. Huere, kheuer@mosganeelww.com.
when the first award was presented to Kimberly Bartman, a recent graduate of Temple University Beasley School of Law. It was a thrilling experience for Kim, as well as the entire bar.

Maintaining the tradition of joining with the law schools in recognizing excellence in legal writing is a worthy goal. I am pleased to again work with the Chancellor in receiving excellent writing submissions on any topic related to rights, privileges and responsibilities under federal law,” said Wilkinson.

“Those of us who teach legal analysis and writing – whether in a first-year course or in an upper-level seminar – are thrilled that Justice Ginsburg and the Bar Association have chosen to recognize the importance of this field in such a significant way,” said Edelman.

“The Philadelphia-area law schools work very hard to help students to master these crucial skills, and the public recognition of both faculty and student efforts by the Bar Association has and will continue to impress upon students just how important these skills are. Kathleen and I, and our group of nine distinguished competition judges, look forward to this year’s submissions,” she said.

Judges for this year’s competition are: Professor Doretta Massardo McGinnis, Widener University School of Law; Judge Anita R. Broshy, U.S. District Court for the Eastern District of Pennsylvania; Judge Abraham Gafni, formerly of the Philadelphia Court of Common Pleas; Professor Elizabeth Hillman, Rutgers University School of Law; Professor Catherine Lanctot, Villanova University School of Law; Professor Robin Nixon, Temple University Beasley School of Law; Professor Kermit Roosevelt, University of Pennsylvania School of Law; Thomas G. Wilkinson, partner at Cozen O’Connor; and Nancy Winkelman, partner at Schnader Harrison Segal & Lewis LLP.

Submissions must be postmarked by no later than 12 a.m., April 30, 2004. For a complete list of rules and regulations for the Judge Ruth Bader Ginsburg Pursuit of Justice Legal Writing Competition, call Diane Edelman at (610) 519-7047 or Kathleen D. Wilkinson at (215) 627-6900.

by Jeff Lyons

Solo practitioners are much more than lawyers. They’re technology experts, human resources departments, landlords, tenants, marketing experts and dozens of other things. Harold M. Goldner, a small firm practitioner for more than 20 years, and sole practitioner for the last five years, says that there are all kinds of things for a lawyer to consider when going into practice for him or herself.

“You have to decide if your new office will be a sole proprietorship, a professional corporation, a limited liability corporation or limited liability partnership,” Goldner told members of the Association’s Solo and Small Firm Committee at their Feb. 10 meeting.

“Make sure any partnership agreement you have is in writing and come up with some kind of prenuptial agreement,” he urged.

Goldner said another issue that will need attention as soon as you decide to go out on your own is where to practice. “Will you share office space with a friend? Will you look for an office in the newspaper or will you use a Realtor? Think about where your client base is,” he said.

Attorneys also need to know what’s included in their monthly rent payments, Goldner said. “Will the copier, phone, fax and Westlaw all be included in your rent or will you have to pay extra?”

Goldner says he doesn’t like the idea of working out of the house. “You need the stimulus to get out of the house and go.”

continued on page 18

There’s Much to Consider Before Going Into Practice for Yourself

GINSBURG continued from page 8

when the first award was presented to Kimberly Bartman, a recent graduate of Temple University Beasley School of Law. It was a thrilling experience for Kim, as well as the entire bar.

Maintaining the tradition of joining with the law schools in recognizing excellence in legal writing is a worthy goal. I am pleased to again work with the Chancellor in receiving excellent writing submissions on any topic related to rights, privileges and responsibilities under federal law,” said Wilkinson.

“You have to decide if your new office will be a sole proprietorship, a professional corporation, a limited liability corporation or limited liability partnership,” Goldner told members of the Association’s Solo and Small Firm Committee at their Feb. 10 meeting.

“Make sure any partnership agreement you have is in writing and come up with some kind of prenuptial agreement,” he urged.

Goldner said another issue that will need attention as soon as you decide to go out on your own is where to practice. “Will you share office space with a friend? Will you look for an office in the newspaper or will you use a Realtor? Think about where your client base is,” he said.

Attorneys also need to know what’s included in their monthly rent payments, Goldner said. “Will the copier, phone, fax and Westlaw all be included in your rent or will you have to pay extra?”

Goldner says he doesn’t like the idea of working out of the house. “You need the stimulus to get out of the house and go.”

continued on page 18
Society experienced a rebirth. Chapter of Tau Epsilon Rho Law highly regarded as Stuart J. Agins. But when the leader is as charismatic and the death of their leader. Especially

Philadelphia Court of Common Pleas Judge Anne E. Lazarus assumed the job of chancellor of the local chapter Chancellors Benjamin Levy and Sayde J. Ladov, the chapter's executive committee held a retreat to reflect on their organization. Levy, who died in 2001, also did not live to see the results of those efforts.

Those results include new programs, a new logo, a new dues structure, plans for a new Web site and a new name for the 210-member organization - the Louis D. Brandeis Law Society. In December, the executive committee of the Philadelphia Chapter of TER decided to separate from the national organization because they felt the agendas had significantly diverged.

Although the name has changed, the Brandeis Law Society's mission remains the same, "To promote the personal and professional interest of our members of the bench and bar and to provide opportunities for leadership development, social interaction, education and community service."

The executive committee decided to name the organization after Louis D. Brandeis, the first Jewish U.S. Supreme Court justice, because it wanted something that was identifiable Jewish. In addition to the name, the organization's dues structure now includes reduced fees for members in public service or in practice less than three years.

"For years, we at the local level debated whether we wanted to do was feasible, desirable or appropriate,"

continued from page 1

TAX structure, a tax on legal services is not sound tax policy for maximizing revenues. A sales tax on legal services would unfairly tax persons when they are taking precautionary steps in managing their affairs. The imposition of a sales tax on legal services may deter responsible people from retaining lawyers at the outset, resulting in more costly legal problems and greater burdens on our judicial system.

A sales tax on legal services has often been called a "misery tax." It is a tax on necessary expenses and not on discretionary expenses. The Commonwealth has recognized the need to avoid taxing necessary items through the exemptions on the purchase of food and clothing. Many people who seek legal assistance do so out of necessity. For example, a spouse seeking child support; an injured worker seeking compensation; a person trying to protect his or her family through the disfa-
ting of a will. By far the most egregious would be a person forced to defend his or her legal rights in a criminal proceeding. In none of these cases is a person seeking legal services for discretionary purposes or for the mere fact that they want to hire an attorney. Consumers and small business will be impacted. A sales tax on legal services will impact consumers and small businesses. A sales tax must be paid by the person who is purchasing the item or in this case the service. Sales taxes tend to be a more regressive form of a tax since the lower and middle classes are in many instances unable to afford an additional expense. With respect to businesses, many of the corporations serviced by lawyers are small businesses that cannot afford the additional burden of a sales tax on professional services. In a small business, the small businessperson must be cognizant of every dollar spent in order to grow as a company and to supplement the overall economic development of a region. An additional expense may impede many small businesses from growing or even beginning in the Commonwealth. Many legal transactions are already taxed. Many of the legal transactions that occur are already taxed in some other form. An additional sales tax on the services performed would result in double taxation. For example, during a real estate settlement, the purchaser and the buyer already pay a transfer tax fee, an additional tax for services will only escalate the costs of buying or selling real estate. Also, a decedent's estate is taxed during the estate administration. The addition of a sales tax would only lessen the decedent's bequest that his or her estate has passed on in accordance with the instructions in an estate document.

Legal services tax could impinge upon the attorney-client relationship. One of the more sacrosanct relationships in our society is the relationships between an attorney and his or her client. All communications between a lawyer and his or her client are subject to strict confidentiality rules. The need for this confidentiality has long been supported through case law and other statutory changes. A sales tax on the legal services will create the need for the lawyer to create a sales tax account within the Department of Revenue thereby creating a need for the Department to review the account on a periodic basis. Typically, these accounts are audited by the Department to assure that all sales tax revenue is collected. To adequately perform its oversight function the Department may be forced to review billings and other documentation that will detail a client's case or subject matter. Such an audit would violate the lawyer/client privilege that has been ardently defended during our judicial history.

In conclusion, the Philadelphia Bar Association opposes expanding the sales tax to professional services for the reasons set forth above. The imposition of the sales tax would be an unfair burden on the justice system. Thank you for taking the time to consider these comments.

The award-winning Philadelphia Lawyer quarterly magazine is seeking your fiction stories and poetry for upcoming editions of the magazine.

Submit your writing by e-mail to kmaxwell@philabar.org. Poem or story length should not exceed 1,500 words. Only material not previously published will be accepted.

The Editorial Board of the magazine meets monthly and carefully reviews each submission to determine whether it should be published. As always, we do not pay authors for their articles. For more information, contact Kate Maxwell, managing editor of The Philadelphia Lawyer, at (215) 238-6339.

Fiction, Poetry Sought For Phila. Lawyer

Decision to Name Organization After Louis D. Brandeis

Although the name has changed, the Brandeis Law Society's mission remains the same, "To promote the personal and professional interest of our members of the bench and bar and to provide opportunities for leadership development, social interaction, education and community service."

The executive committee decided to name the organization after Louis D. Brandeis, the first Jewish U.S. Supreme Court justice, because it wanted something that was identifiable Jewish. In addition to the name, the organization's dues structure now includes reduced fees for members in public service or in practice less than three years.

For years, we at the local level debated whether we wanted to do was feasible, desirable or appropriate. 
Charity Run to Mark 25th Anniversary

Runners break from the starting line of the 2003 Charity Run. More than 600 runners and walkers participated last year, raising more than $70,000 for the Support Center for Child Advocates and the American Diabetes Association. The directors of the 2004 event are (below, from left) Michael J. Berkowitz, Eric S. Marzluf, Manny D. Pokotilow and Thomas A. Bell.

by Manny D. Pookitilow

The Philadelphia Bar Association’s Charity Run has been in operation longer than many attorneys have been practicing law. The 25th annual run, which supports the Support Center for Child Advocates and the American Diabetes Association, will take place Sunday, May 18.

For the third year in a row, the run will consist of a 5k run (3.1 miles) and will also include walkers. Both the race and walk begin at 8:30 a.m. on West River Drive adjacent the Philadelphia Museum of Art. Last year’s event raised more than $70,000 and the event has now raised more than $1 million since it started more than $70,000 and the Philadelphia Museum of Art. Last year’s event raised more than $1 million since it started.

The first race was to be run in June 1980 and was to be called the Philadelphia Bar Association 10k. But the planning committee had just $1,500 from the Bar Association as seed money for the event and needed an additional $1,500. The race was planned to raise money for the Support Center for Child Advocates. The Association’s Sports and Recreation Committee joined forces with the American Diabetes Association, which had also just $1,500 of seed money. The inaugural 1980 race was called the Bar-Diabetes 10k, a name it held until 1986.

In 1991, a 2-mile race was added when it became apparent that there were many runners in the Bar Association that wanted to participate but 6.2 miles was more than they thought they could run. By 2001, the number of 2-mile runners had increased substantially and the number of 10k runners had reduced dramatically. In addition, the times to complete the race by many of the 2-milers had increased to a point where many of the slowest 2-mile runners were finishing later than the winning 10k runners and it was almost impossible to separate the two groups. In 2002, walkers were invited for the first time and the race was changed to a 3-kilometer event that could be run or walk.

Hundreds of people take part in the race every year. Secretaries, paralegals, legal support staff and lawyers participate in an event that has been nationally recognized as one of the best races in the United States. The event has also had its share of well-known participants.

The 1994 race was won by international track star Sidney Maree, the one-time holder of the world record as the 1,500 meters. Maree attended Villanova University and set the world record in the 1,500 in 1985.

The first race, held on June 22, 1980, attracted world-class marathoner Herb Lorren. The Willingboro, N.J., resident competed at the masters level for runners over the age of 40 and won the first race in 52 minutes, 30 seconds.

Other notable runners who have run the race were Norman Green, a world class master who, in 1983, was 50 years old and finished 7th overall in a remarkable time of 52:57.

During the early years of the event, former mayor and current Gov. Edward G. Rendell often started the race and/gave awards to the winners. The race has also drawn many members of the judiciary. In 1985, Judge Edward J. Bradley, former president judge of the Court of Common Pleas, finished in a time of 47:47 at age 57.

What has made the race very special is the support that the race has been provided by the legal community of Philadelphia. In addition to the support by the Bar Association, there has been substantial support from the firms who have participated in the event, both as legal sponsors and as legal team participants. Many Bar Association Chancellors have volunteered and run in the race.

The first race was to be run on June 1980 and was to be called the Philadelphia Bar Association 10k. But the planning committee had just $1,500 from the Bar Association as seed money for the event and needed an additional $1,500. The race was planned to raise money for the Support Center for Child Advocates. The Association’s Sports and Recreation Committee joined forces with the American Diabetes Association, which had also just $1,500 of seed money. The inaugural 1980 race was called the Bar-Diabetes 10k, a name it held until 1986.

In 1991, a 2-mile race was added when it became apparent that there were many runners in the Bar Association that wanted to participate but 6.2 miles was more than they thought they could run. By 2001, the number of 2-mile runners had increased substantially and the number of 10k runners had reduced dramatically. In addition, the times to complete the race by many of the 2-milers had increased to a point where many of the slowest 2-mile runners were finishing later than the winning 10k runners and it was almost impossible to separate the two groups. In 2002, walkers were invited for the first time and the race was changed to a 3-kilometer event that could be run or walk.

Hundreds of people take part in the race every year. Secretaries, paralegals, legal support staff and lawyers participate in an event that has been nationally recognized as one of the best races in the United States. The event has also had its share of well-known participants.

The 1994 race was won by international track star Sidney Maree, the one-time holder of the world record as the 1,500 meters. Maree attended Villanova University and set the world record in the 1,500 in 1985.

The first race, held on June 22, 1980, attracted world-class marathoner Herb Lorren. The Willingboro, N.J., resident competed at the masters level for runners over the age of 40 and won the first race in 52 minutes, 30 seconds.

Other notable runners who have run the race were Norman Green, a world class master who, in 1983, was 50 years old and finished 7th overall in a remarkable time of 52:57.

During the early years of the event, former mayor and current Gov. Edward G. Rendell often started the race and gave awards to the winners. The race has also drawn many members of the judiciary. In 1985, Judge Edward J. Bradley, former president judge of the Court of Common Pleas, finished in a time of 47:47 at age 57.

What has made the race very special is the support that the race has been provided by the legal community of Philadelphia. In addition to the support by the Bar Association, there has been substantial support from the firms who have participated in the event, both as legal sponsors and as legal team participants.

Many Bar Association Chancellors have volunteered and run in the race. Seymour Kasland was the first to compete in 1987. Since then, former Chancellors Peter Hearn, Abraham C. Reich and Edward F. Chacker have competed regularly in the race. There is one runner who has been a part of every race since 1980 Jeffrey Kall, a teacher at Cheyney Elementary School, has promised to run in the 25th anniversary edition of the event. He completed each of the first 22 10k races and the two 5k races.

If you have run this race, you have probably noticed that there are volunteers that help you from the time you get to the site of the race. In addition, water, nutritional drinks and snacks are also provided at the end of the race at the picnic for the participants.

This is the time to start training if you have never run in the event. The race is just 5 kilometers (3.1 miles) and just about anyone can do it if they start jogging easily at least one month before the race. Even if you can’t run the entire race, there are many people who will be out there walking with you. It’s a great opportunity to meet others in the legal community as well as benefiting a good cause.

Manny D. Pokotikow is partner at Caesar, Riviere, Bernstein, Cohen & Pokotilow, Ltd., and is co-chair of the Charity Run Committee.

Volunteers needed
To volunteer for the 25th annual Philadelphia Bar Association Charity Run, contact Eric S. Marzluf at (215) 567-2010 or e-mail emarzluf@crbcp.com

Next page: Details about the 25th annual run, including contact information and volunteer opportunities.
Women in the Profession Committee

Panel: Lawyers, Media Can Work Together

by Jeff Lyons

You’re in a high-profile trial and you walk out of court into a wall of cameras, microphones and notepads. What’s the worst possible thing you can say to the media about your case?

“Never say ‘no comment,’” advises former Fox 29 “Ten O’Clock News” and CNN anchor Jill Chernekoff. “It sounds like you’re hiding something from the reporter or the viewer. You should spin the question you don’t want answered into something like, ‘I think the real issue here is this.’”

Chernekoff joined Tracy Blitz Newman, associate publisher and editor-in-chief of The Legal Intelligencer and Larry Rulison, a reporter for the Philadelphia Business Journal, on a panel before members of the Women in the Profession Committee on Feb. 19. Public relations consultant and attorney Gina Furia Rubel was the moderator.

All three panelists said the best way to get news coverage is to contact the media outlet directly, explaining the story and why this particular story is of interest to readers, listeners and viewers. Newman said The Legal Intelligencer is a little different from general interest outlets, with a focus on news coverage, not advertising.

“When dealing with reporters, the panelists said it’s important to remember that they’re not trying to do their jobs, often on a tight deadline.”

Newman said that if a story has already been on the news, it won’t be in The Legal. “Unless there’s a really good second-day angle, we won’t write about it,” she explained. “A second-day story is a way to go around the competition with a new angle on a story.”

Newman said that if a story has already been on the news, it won’t be in The Legal. “Unless there’s a really good second-day angle, we won’t write about it,” she explained. “A second-day story is a way to go around the competition with a new angle on a story.”

Another way to boost your quest for coverage, Chernekoff said, is to tell assignment editors that all the other news stations will be there. Newman said that if a story has already been on the news, it won’t be in The Legal. “Unless there’s a really good second-day angle, we won’t write about it,” she explained. “A second-day story is a way to go around the competition with a new angle on a story.”

Another way to get coverage, Chernekoff suggested, is to take a national verdict and see how it affects people in Philadelphia. “Television always looks for the local angle,” she said.

When dealing with reporters, the panelists said it’s important to remember that they’re not trying to do their jobs, often on a tight deadline. “The reporter that’s calling you is on deadline and you need to respect that deadline,” Chernekoff said. “News is current. If you’re not available for a comment or information, the reporter will go elsewhere for help.”

Another way to get your message out there, she said, is “It’s free space for your message,” said Newman. “You need to build your message is in plain English that everyone can understand.”

“Don’t let the words come out of your mouth if you don’t want the information out in the atmosphere,” she said. “Reporters keep their jobs because they break meaty stories.”

Rulison said another good way to get your name out to the public is by writing a letter to the editor of a newspaper. “It’s free space for your message,” she said.

“Another way to get coverage, Chernekoff suggested, is to take a national verdict and see how it affects people in Philadelphia. ‘Television always looks for the local angle,’ she said.

When dealing with reporters, the panelists said it’s important to remember that they’re not trying to do their jobs, often on a tight deadline. “The reporter that’s calling you is on deadline and you need to respect that deadline,” Chernekoff said. “News is current. If you’re not available for a comment or information, the reporter will go elsewhere for help.”

Another way to get your message out there, she said, is “It’s free space for your message,” said Newman. “You need to build
Judges Tout Cooperation, Relationship With Bar

Philadelphia Common Pleas Court President Judge Frederica A. Massiah-Jackson and Administrative Judge James J. Fitzgerald III have both pledged to continue working with the Association to pursue justice.

At the Association’s Board of Governors retreat in Atlantic City on Jan. 17, Judge Massiah-Jackson commended the Association on its continuing dialogue with the judiciary and said she welcomed events such as the leadership retreat and the planned return of the Bench-Bar Conference in November.

Now at the halfway mark of her five-year term as president judge, she noted, “We have been working hard to cooperate closely with the Association on areas of mutual interest. We realize that we have a joint responsibility for the success and well-being of our justice system.”

Judge Massiah-Jackson added, “We welcome all suggestions and innovative plans for improving the court system and helping to better serve clients and litigants.”

Judge Fitzgerald said the court and the Bar must “work together, as a team, to provide all parties with a fair, efficient and effective forum in which to pursue justice.”

Judge Fitzgerald also took time to tout the Commerce Court program. “I have a tremendous appreciation for what the Commerce Court program has accomplished, not only for the court system and for the legal community, but for the city, and I have fully supported it throughout my tenure as administrative judge. Judge Marjorie Rendell gave the court high praise when she said Commerce Court is the jurisdiction of choice, even over the federal court system, for business litigation,” he said.

“It may be time to take Commerce Court to the next level. I assure you that Chancellor Bevilacqua, who has made expansion of Commerce Court one of his main objectives, will have my full cooperation as we explore various options,” Judge Fitzgerald said.
nological presentations that have been used recently in the courtroom. Diamondstein discussed how to use the technology at trial, admissibility issues with the use of animation; and various court-governed events other than just trials where visual presentation can benefit the court and the litigant.

Diamondstein demonstrated examples of animation that have been used in support of different types of litigation including product liability, intellectual property and medical malpractice. By using physiologically accurate medical animation, the litigant can leverage the clinical facts and testimony of the expert physician. Many times the jurors are not knowledgeable on the technology or product functionality and through the use of educational animation sequences, jurors can develop a full understanding of the technology and how the evidence relates to the underlying product features.

As a final example on how to use animation, a sample was shown that compared and contrasted two different products, thus, explaining similarities and differences as they relate to the relevant positions in the matter.

As with any piece of evidence or demonstrative exhibit, animation and interactive presentations must adhere to the Pennsylvania rules of evidence. The primary questions an attorney will face in the use of animation at trial will be: does it aid the juror; is it relevant; is it more probative than prejudicial; and does it represent fairly and accurately the testimony of the witness. Examples were shown to support a discussion on how various visual presentations were created and how the evidentiary issues were taken into account in the creation of the animation.

Finally, the presentation concluded with a discussion on other court-sponsored events where animation and computer presentations can be used, including preliminary injunction hearings, motions for summary judgment and Markman hearings.

As a final example on how to use animation, a sample was shown that compared and contrasted two different products, thus, explaining similarities and differences as they relate to the relevant positions in the matter. As with any piece of evidence or demonstrative exhibit, animation and interactive presentations must adhere to the Pennsylvania rules of evidence. The primary questions an attorney will face in the use of animation at trial will be: does it aid the juror; is it relevant; is it more probative than prejudicial; and does it represent fairly and accurately the testimony of the witness. Examples were shown to support a discussion on how various visual presentations were created and how the evidentiary issues were taken into account in the creation of the animation.

Finally, the presentation concluded with a discussion on other court-sponsored events where animation and computer presentations can be used, including preliminary injunction hearings, motions for summary judgment and Markman hearings.
For this article, there is no actual content that needs to be read.
SPECIAL PRE-PUBLICATION OFFER!

You know the value of The Legal Directory, Philadelphia's #1 source for information on local attorneys!
Here's how it works for you:

DO YOU NEED TO . . .

* locate a fellow lawyer?
* find the address of a metro area law firm?
* find a specialist in more than 80 Areas of Concentration?
* locate a mediation or arbitration resource?
* identify a contact at a local court or government agency?
* find a product or service for your practice?

ORDER ONLINE NOW

The 2004 Legal Directory at a special price of $50 each plus $4.15 Shipping & Handling per book plus tax. (Orders will be shipped and invoiced in April)

www.thelegaldirectory.org/listing/order
The Legal Clinic for the Disabled's Second Annual Spring Celebration, featuring a silent auction, will be held Thursday, April 1, from 5:30 to 8:30 p.m. at 1 S. Broad St, 7th Floor.

Wine, beer, and gourmet hors d’oeuvres will be served while live music is played by the Bunny Chester Band. Items being auctioned include objects d’art, sports memorabilia, restaurant gift certificates and more. Tickets are $50 and may be obtained by contacting the Legal Clinic for the Disabled at (215) 307-5530. The event is being hosted by Litvin, Blumberg, Matusow & Young.

March CLE Courses

March 3  17th Annual Civil Litigation Update • Loews Philadelphia Hotel
March 4  Use of Trusts in Estate Planning — The Basic Trusts
        Loews Philadelphia Hotel
Use of Trusts in Estate Planning — Sophisticated Trusts
        Loews Philadelphia Hotel
March 5  Drafting Employee Handbooks • Philadelphia Bar Association
March 9  Fundamentals of an Elder Law Practice
        The CLE Conference Center
March 10  Legal Issues in Advertising • The CLE Conference Center
          Feldman on Long-Term Care — Live via Satellite
          The CLE Conference Center
March 11  Handling the Emergency Business Case • The CLE Conference Center
March 16  A Family of Laws for the Family Lawyer
          The CLE Conference Center
March 17 & 18  10th Annual Health Law Institute • Pennsylvania Convention Center
March 18  Economic Development Incentives • The CLE Conference Center
March 19  Representing Nonprofit Organizations in PA
          The CLE Conference Center
March 22  Settlement in a Day Forward Environment • The CLE Conference Center
March 25  Workers' Compensation Practice & Procedure 2004
          Pennsylvania Convention Center
          Stress Management for Lawyers — Video Replay
          Pennsylvania Convention Center
March 26  So You've Been Removed — What to Do Next When Your State Court Action is Removed to Federal Court • The CLE Conference Center
March 30  Before (or After) You Say "I Do": Marital and Nonmarital Agreements; A Guide for Estate and Family Law Practitioners
          The CLE Conference Center
March 31  17th Annual Civil Litigation Update — Live via Satellite • Franklin Institute Science Museum

Call PBI Customer Service at 1-800-247-4724 to register for a course or for more information. Register on the Internet at www.pbi.org.

PBI and the PBEC are Pennsylvania accredited CLE providers.

PBI BAR EDUCATION CENTER
CONTINUING LEGAL EDUCATION AMONG THE PENNSYLVANIA BAR ASSOCIATION
SOLO

continued from page 9 into the office. You have to move away from the kitchen table," he said. Hiring an employee, whether for bookkeeping, secretarial or paralegal duties, immediately puts you into the human resources business, Goldner said, adding that there are employment discrimination issues to contend with.

"If you have four or more employees, the Pennsylvania Human Relations Act applies to you," he said. "I suggest you familiarize yourself with all the laws that will apply to you.

Goldner is also a proponent of having an employee handbook that outlines personnel policies and holding annual reviews for your employees, no matter how small the company.

"Avoid trouble. Don't use defamatory language, discriminatory language and don't ignore your employees' concerns. Be the boss you always wish you had," he said.

And having employees also means having to take care of taxes. Goldner suggests using payroll software that will automatically take out the right amount for taxes.

There are the tools of the trade. You'll need a computer, phone, printer, fax machine, copier, scanner and a broadband connection to the Internet, Goldner said. "Don't do wireless Internet connections in your office," Goldner advised, "because they're not entirely secure.

You'll also need plenty of software to help you do your job – word processing, bookkeeping, time and billing, personal information management, practice management and Adobe Acrobat, he added.

Goldner said it's also important to learn how to fix what goes wrong with your computer. If not, you have to find someone you can rely on for your IT issues. He also said it's essential to back up your files on a nightly basis on compact disc or DVD.

Reference materials can be found through West, American Lawyer's Media and palawlibrary.com, Goldner said. "Don't go overboard when it comes to law books. Think about what you absolutely have to have," he said.

"If you have four or more employees, the Pennsylvania Human Relations Act applies to you," he said. Having employees also means having to take care of taxes. Goldner suggests using payroll software that will automatically take out the right amount for taxes.

Then there are the tools of the trade. You'll need a computer, phone, printer, fax machine, copier, scanner and a broadband connection to the Internet, Goldner said. "Don't do wireless Internet connections in your office," Goldner advised, "because they're not entirely secure.

You'll also need plenty of software to help you do your job – word processing, bookkeeping, time and billing, personal information management, practice management and Adobe Acrobat, he added.

Goldner said it's also important to learn how to fix what goes wrong with your computer. If not, you have to find someone you can rely on for your IT issues. He also said it's essential to back up your files on a nightly basis on compact disc or DVD.

Reference materials can be found through West, American Lawyer's Media and palawlibrary.com, Goldner said. "Don't go overboard when it comes to law books. Think about what you absolutely have to have," he said.

"If you have four or more employees, the Pennsylvania Human Relations Act applies to you," he said. Having employees also means having to take care of taxes. Goldner suggests using payroll software that will automatically take out the right amount for taxes.

Then there are the tools of the trade. You'll need a computer, phone, printer, fax machine, copier, scanner and a broadband connection to the Internet, Goldner said. "Don't do wireless Internet connections in your office," Goldner advised, "because they're not entirely secure.

You'll also need plenty of software to help you do your job – word processing, bookkeeping, time and billing, personal information management, practice management and Adobe Acrobat, he added.

Goldner said it's also important to learn how to fix what goes wrong with your computer. If not, you have to find someone you can rely on for your IT issues. He also said it's essential to back up your files on a nightly basis on compact disc or DVD.

Reference materials can be found through West, American Lawyer's Media and palawlibrary.com, Goldner said. "Don't go overboard when it comes to law books. Think about what you absolutely have to have," he said.

"If you have four or more employees, the Pennsylvania Human Relations Act applies to you," he said. Having employees also means having to take care of taxes. Goldner suggests using payroll software that will automatically take out the right amount for taxes.

Then there are the tools of the trade. You'll need a computer, phone, printer, fax machine, copier, scanner and a broadband connection to the Internet, Goldner said. "Don't do wireless Internet connections in your office," Goldner advised, "because they're not entirely secure.

You'll also need plenty of software to help you do your job – word processing, bookkeeping, time and billing, personal information management, practice management and Adobe Acrobat, he added.

Goldner said it's also important to learn how to fix what goes wrong with your computer. If not, you have to find someone you can rely on for your IT issues. He also said it's essential to back up your files on a nightly basis on compact disc or DVD.

Reference materials can be found through West, American Lawyer's Media and palawlibrary.com, Goldner said. "Don't go overboard when it comes to law books. Think about what you absolutely have to have," he said.

"If you have four or more employees, the Pennsylvania Human Relations Act applies to you," he said. Having employees also means having to take care of taxes. Goldner suggests using payroll software that will automatically take out the right amount for taxes.

Then there are the tools of the trade. You'll need a computer, phone, printer, fax machine, copier, scanner and a broadband connection to the Internet, Goldner said. "Don't do wireless Internet connections in your office," Goldner advised, "because they're not entirely secure.

You'll also need plenty of software to help you do your job – word processing, bookkeeping, time and billing, personal information management, practice management and Adobe Acrobat, he added.

Goldner said it's also important to learn how to fix what goes wrong with your computer. If not, you have to find someone you can rely on for your IT issues. He also said it's essential to back up your files on a nightly basis on compact disc or DVD.

Reference materials can be found through West, American Lawyer's Media and palawlibrary.com, Goldner said. "Don't go overboard when it comes to law books. Think about what you absolutely have to have," he said.

"If you have four or more employees, the Pennsylvania Human Relations Act applies to you," he said. Having employees also means having to take care of taxes. Goldner suggests using payroll software that will automatically take out the right amount for taxes.

Then there are the tools of the trade. You'll need a computer, phone, printer, fax machine, copier, scanner and a broadband connection to the Internet, Goldner said. "Don't do wireless Internet connections in your office," Goldner advised, "because they're not entirely secure.

You'll also need plenty of software to help you do your job – word processing, bookkeeping, time and billing, personal information management, practice management and Adobe Acrobat, he added.

Goldner said it's also important to learn how to fix what goes wrong with your computer. If not, you have to find someone you can rely on for your IT issues. He also said it's essential to back up your files on a nightly basis on compact disc or DVD.

Reference materials can be found through West, American Lawyer's Media and palawlibrary.com, Goldner said. "Don't go overboard when it comes to law books. Think about what you absolutely have to have," he said.

"If you have four or more employees, the Pennsylvania Human Relations Act applies to you," he said. Having employees also means having to take care of taxes. Goldner suggests using payroll software that will automatically take out the right amount for taxes.

Then there are the tools of the trade. You'll need a computer, phone, printer, fax machine, copier, scanner and a broadband connection to the Internet, Goldner said. "Don't do wireless Internet connections in your office," Goldner advised, "because they're not entirely secure.

You'll also need plenty of software to help you do your job – word processing, bookkeeping, time and billing, personal information management, practice management and Adobe Acrobat, he added.

Goldner said it's also important to learn how to fix what goes wrong with your computer. If not, you have to find someone you can rely on for your IT issues. He also said it's essential to back up your files on a nightly basis on compact disc or DVD.

Reference materials can be found through West, American Lawyer's Media and palawlibrary.com, Goldner said. "Don't go overboard when it comes to law books. Think about what you absolutely have to have," he said.

"If you have four or more employees, the Pennsylvania Human Relations Act applies to you," he said. Having employees also means having to take care of taxes. Goldner suggests using payroll software that will automatically take out the right amount for taxes.

Then there are the tools of the trade. You'll need a computer, phone, printer, fax machine, copier, scanner and a broadband connection to the Internet, Goldner said. "Don't do wireless Internet connections in your office," Goldner advised, "because they're not entirely secure.

You'll also need plenty of software to help you do your job – word processing, bookkeeping, time and billing, personal information management, practice management and Adobe Acrobat, he added.

Goldner said it's also important to learn how to fix what goes wrong with your computer. If not, you have to find someone you can rely on for your IT issues. He also said it's essential to back up your files on a nightly basis on compact disc or DVD.

Reference materials can be found through West, American Lawyer's Media and palawlibrary.com, Goldner said. "Don't go overboard when it comes to law books. Think about what you absolutely have to have," he said.
**Judge Abram Frank Reynolds** of the Philadelphia Court of Common Pleas has been reappointed to the Pennsylvania Supreme Court.

**Jeffrey M. Lindy,** a sole practitioner and former chair of the Board of Governors, served as a fill-in delegate from the Philadelphia Bar Association to the American Bar Association Midyear Meeting in San Antonio. Lindy was joined by Philadelphia Bar delegate Rudolph Garcia and filled in for delegate Andre L. Dennis.

**Manny D. Pokotilow,** a partner at Caesar, Rivie, Bernstein, Cohen & Pokotilow, Ltd., was a speaker at the ALA-ABA program “Dilution Law after Victoria’s Secret” on Feb. 5 and 6 in Washington, D.C.

**Alinee Julles Lotman,** a sole practitioner, received the International Visitors Council Partners Honors Award along with other former IVC chairs at the organization’s 40th Anniversary Celebration and Annual Meeting held in Philadelphia on Jan. 29.

**Marian A. Kornilowicz,** a partner with Cohen, Segalas, Pallas, Greenhall & Fruman, P.C., has been elected to the Board of Overseers of Widener University School of Law.

**Douglas N. Candeub** of Morris, James, Hitchens & Williams was a speaker at the Jan. 17 “Cutting Edge Bankruptcy Issues” CLE seminar held in Wilmington, Del.

**Stephen S. Atchelle,** managing partner of Saul Ewing LLP, has been appointed to the board of the Philadelphia Convention & Visitors Bureau.

**Brett D. Feldman,** an associate with Klehr, Harrison, Harvey, Brauburg & Ellers LLP, has been appointed to the Philadelphia First Century Review Forum, a committee devoted to the Widener University School of Law Board of Overseers.


**Nyra G. McGeath,** vice president for strategic projects and general counsel for WHYY,Inc., was recognized as a 2003 Woman of Distinction by the Philadelphia Business Journal and the National Association of Women Business Owners.

**Ajay Raju,** an associate at Morgan Lewis & Bockius LLP, has been named by Realkomm as one of the 40 people to watch in 2004. Realkomm’s mission is to provide a single place where industry leaders can come together to discuss, analyze and debate the latest technological innovations that impact the commercial real estate industry.

**Eugene D. McGurk Jr.,** a partner with Kaynes, McCarthy, Binder, Ross & Mundy, has been named chairman of the Board of Overseers of Widener University School of Law.

**Douglas N. Candeub** of Morris, James, Hitchens & Williams was a speaker at the Jan. 17 “Cutting Edge Bankruptcy Issues” CLE seminar held in Wilmington, Del.

**Robert A. Korn,** a principal with Kaplin Stewart Meloff Reiter & Stein, was a workshop presenter at the 2004 Middle Atlantic Hardscaping Trade Show in Atlantic City, N.J. on Feb. 18. His program, “Contract Writing & Legal Issues for the Hardscape Professional” focused on contract negotiation, insurance and bonding issues, project documentation, and the legal ramifications of failing to honor contracts and/or guarantees.

**Bruce S. Katcher,** a founding partner of Manko, Gold, Katcher & Fox, LLP, has been appointed as a member of the Executive Committee of the Chamber of Commerce of Southern New Jersey. He is also chair of the Chamber’s Environment Committee.

**Richard K. Herrmann,** a partner with Blank Rome LLP, has been named to the Widener University School of Law Board of Overseers.

**Mia Z. Stryker,** a partner with Obermeyer Rebmann Maxwell & Hipped LLP, presented a seminar on Feb. 9 for the Institute for Paralegal Education. She discussed “The Preadjudicate Process for Pennsylvania Paralegals: From Start to Finish.”

**Paula Zimmerman,** an associate at Klehr, Harrison, Harvey, Brauburg & Ellers LLP, presented “Your Rights as the Workplace” to The Career Wardrobe, a nonprofit organization that provides free support services for women moving from welfare to work.

**Saul H. Segans,** a solo practitioner, appeared on FOX 29’s the “Ten O’Clock News” during the week of Feb. 22 to discuss Traffic Court procedures.

**Names Are News**

“People” highlights news of members’ awards, honors or appointments of a civic or community nature. Information may be sent to Jeff Lyons, Managing Editor, Philadelphia Bar Reporter, Philadelphia Bar Association, 1101 Market St., 11th Fl., Philadelphia, Pa. 19107-2911. Fax: (215) 438-1267. E-mail: reporter@philabar.org. Photos are also welcome.

---

**Alfred J. Carlson, a partner with Martin, Banks, Porel, Lefebry & Wilson, spoke at the Philadelphia Trial Lawyers Lunch Seminar regarding Pennsylvania Workers’ Compensation case law update on Feb. 12.**

**Nyra G. McGeath, vice president for strategic projects and general counsel for WHYY, Inc., was recognized as a 2003 Woman of Distinction by the Philadelphia Business Journal and the National Association of Women Business Owners.**

**Ajay Raju, an associate at Morgan Lewis & Bockius LLP, has been named by Realkomm as one of the 40 people to watch in 2004. Realkomm’s mission is to provide a single place where industry leaders can come together to discuss, analyze and debate the latest technological innovations that impact the commercial real estate industry.**

**Eugene D. McGurk Jr., a partner with Kaynes, McCarthy, Binder, Ross & Mundy, has been named chairman of the Board of Overseers of Widener University School of Law.**

**Douglas N. Candeub** of Morris, James, Hitchens & Williams was a speaker at the Jan. 17 “Cutting Edge Bankruptcy Issues” CLE seminar held in Wilmington, Del.

**Robert A. Korn,** a principal with Kaplin Stewart Meloff Reiter & Stein, was a workshop presenter at the 2004 Middle Atlantic Hardscaping Trade Show in Atlantic City, N.J. on Feb. 18. His program, “Contract Writing & Legal Issues for the Hardscape Professional” focused on contract negotiation, insurance and bonding issues, project documentation, and the legal ramifications of failing to honor contracts and/or guarantees.

**Bruce S. Katcher,** a founding partner of Manko, Gold, Katcher & Fox, LLP, has been appointed as a member of the Executive Committee of the Chamber of Commerce of Southern New Jersey. He is also chair of the Chamber’s Environment Committee.

**Richard K. Herrmann,** a partner with Blank Rome LLP, has been named to the Widener University School of Law Board of Overseers.