

# Briefs

PAY GAP ■ WHAT FIRMS WANT ■ CHANCELLOR'S RECEPTION ■ AWARDS ■ IN MEMORIAM

## Women Equity Partners Still Trail Men in Pay, Survey Finds

Women lawyers continue to lag behind their male counterparts when it comes to compensation, according to the National Association of Women Lawyers and NAWL Foundation Survey on Retention and Promotion of Women in Law Firms.

NAWL's fourth-annual survey of AmLaw 200 firms found that male equity partners make \$66,000 more per year than women equity partners. Almost half of the firms surveyed said there were no women among the top 10 rainmakers.

The survey also revealed that women are being hit hard by the economic downturn. Women make up almost all of the part-time attorneys who have been terminated.

"In these challenging economic times it may be unrealistic to expect women to

make significant headway," said NAWL Foundation President Stephanie Scharf. "However, it is particularly disappointing to see the dearth of women rainmakers, a role that is essential for success in private practice. It was also disconcerting to see major firms terminating a disproportionate number of women who were practicing part-time. Part-time practice for women attorneys, as for other women professionals, typically lasts only a few years. Terminating these women can only further thin the ranks of talented women who could become equity partners and law firm leaders in the future."

Added NAWL President Lisa Gilford: "Each year's survey helps us drill down further into the data, with the goal of learning why women's advancement in law has been stalled and what can be done to enable more women to succeed." ■

## What Firms Want from Associates

Law firms that are hiring want associates who can help them expand lucrative practice areas and bring in new business, according to a recent survey by Robert Half Legal.

Asked what criteria is the most important when evaluating prospective midlevel hires, nearly half of lawyers interviewed cited practice area expertise (49 percent) followed by business development skills (30 percent).

"With no time to waste in a highly competitive legal services market, law firms need associates who can make immediate contributions to generating revenue," said Charles Volkert, executive director of Robert Half Legal. "Experienced attorneys with a roster of clients and proven business development expertise are sought by firms looking to expand service offerings in active practice areas such as bankruptcy, litigation, and labor and employment law." ■

Want to get Published in

## THE PHILADELPHIA LAWYER

The Editorial Board of this magazine welcomes submissions from attorneys and other professionals who wish to share their expertise on law-related topics.

Articles must be original and previously unpublished.

Manuscripts should adhere to the following word counts:

- \* Major law-related articles: 2,000 words
- \* Other law-related features: 1,000 words
- \* Fiction: 1,200 words
- \* General interest: 1,200 words
- \* Practice areas: 750 words
- \* Essays or humor: 500 words
- \* Book reviews: 500 words

*For more information about submitting articles, e-mail: [tplmag@philabar.org](mailto:tplmag@philabar.org).*

## Chancellor's Reception Jan. 5 at the Bellevue

All members of the legal community are invited to attend a complimentary reception on Tuesday, Jan. 5 from 5 to 7 p.m. in honor of Scott F. Cooper, 83rd Chancellor of the Philadelphia Bar Association.

The Chancellor's Reception will be held in the Grand Ballroom at the Park Hyatt Philadelphia at the Bellevue, Broad and Walnut streets. No reservations are necessary.

This is the event at which even the city's busiest and most successful legal luminaries patiently wait in line to wish their leader and each other good luck. ■



## Philadelphia Bar Association Wins Two Awards

The Philadelphia Bar Association has received two awards for excellence – one for public relations and one for publications – from the National Association of Bar Executives (NABE) Communications Section.

“Winners of the Luminary Award represent the best in their field nationwide,” said Barry Kolar, chair of the Luminary Awards Committee and assistant executive director of the Tennessee Bar Association. “More than 60 entries were reviewed from nearly 40 bar associations across the country, so the Philadelphia Bar Association and its members should be proud of this special honor.”

The first award recognizes the Bar Association for excellence in regular publications for this magazine, *The Philadelphia Lawyer*. Distributed to the Association's 13,000 members six times annually, the magazine features a wide range of content, from legal analysis to social commentary to eclectic storytelling to updates on Philadelphia Bar Association initiatives. Judges from NABE called the magazine “a top-flight publication with outstanding covers, graphics, layout, articles and article diversity.”

The second award recognizes the Bar Association for Excellence in Public Relations for its Campaign to Elect Qualified Judges, an initiative seeking to educate citizens about the candidates for Philadelphia's Court of Common Pleas and Municipal Court prior to May's primary and November's general judicial elections. To promote the campaign, the Philadelphia Bar Association developed a dedicated web site, initiated paid advertising and published editorials in both *The Philadelphia Inquirer* and *The Philadelphia Daily News*. Judges from NABE called the campaign “highly creative” and “dead-on.”

The Philadelphia Bar Association's Communications and Marketing Department includes Jeff Lyons, senior managing editor of publications; Michael Petitti, communications manager; and Wesley Terry, web manager. Charlie Klitsch, the Philadelphia Bar Association's director of public and legal services, was also recognized for his contribution to the Campaign to Elect Qualified Judges. ■

### IN MEMORIAM

**S. Robert Levant**

Aug. 5, 2009, Age 82

**Daniel Sherman**

Aug. 19, 2009, Age 51

**Laura Mintzer**

Aug. 22, 2009, Age 60

**Albert W. Schiffrin**

Aug. 31, 2009, Age 92

**Leonard Leventhal**

Oct. 11, 2009, Age 87

**Spencer W. Franck Jr.**

Oct. 23, 2009, Age 64

**William D. Harris**

Nov. 8, 2009, Age 86

**Charles A.J. Halpin Jr.**

Nov. 15, 2009, Age 88

**Steven G. Laver**

Nov. 21, 2009, Age 68

**Herman B. Poul**

Nov. 27, 2009, Age 96

**Arthur H. Kaplan**

Nov. 29, 2009, Age 64

Please send In Memoriam notices to [tplmag@philabar.org](mailto:tplmag@philabar.org).

Have you considered a contribution to the Philadelphia Bar Foundation in memory of a deceased colleague? For information, please call Gene Sirni, Foundation Executive, at 215-238-6334.